#### The Group's organisation

**6.5 million mutual shareholders** form the basis of Crédit Agricole's cooperative organisational structure.

They own the capital of the **2,531 Local Banks** in the form of mutual shares and select their representatives each year. **A total of 32,227 directors** convey their expectations within the Group. The Local Banks own the major part of the Regional Banks' share capital. The 39 Regional Banks are cooperative Regional Banks that offer their customers a comprehensive range of products and services.

The discussion body for the Regional Banks is the **Fédération Nationale du Crédit Agricole,** where the Group's main directions are discussed. **56.2**%

of Crédit Agricole S.A.'s share capital held by the 39 Regional Banks via holding company SAS Rue La Boétie.

43.5%

of Crédit Agricole S.A.'s share capital held by:

- Institutional investors: 27.9%
- Individual shareholders: 10.8%
- Employees via employee mutual funds: 4.8%

0.3% treasury shares





Crédit Agricole S.A. owns 25% of share capital in the Regional Banks (excl. the Regional Bank of Corsica) and manages and consolidates its subsidiaries in France and abroad.

### **Retail banking**

More than 11,600 branches serving 33.5 million clients

## Other specialised subsidiaries

- Crédit Agricole Immobilier
- Crédit Agricole Capital Investissement & Finance
- Uni-Éditions

## Specialised business lines

### Market-leading positions in France and Europe

- A key player in Europe in consumer finance
- Market leader in France in leasing and factoring
- No. 2 in Europe in asset management
- No. 7 in insurance in Europe
- A key player in private banking

#### 39 CRÉDIT AGRICOLE REGIONAL BANKS

Banks for personal customers, farmers, small businesses, companies and public authorities, with a strong local footing. The Crédit Agricole Regional Banks offer the full range of banking and financial products and services

#### LCL

LCL is a retail banking network with a strong presence in urban areas across France, with four main business lines: retail banking for personal customers, retail banking for small business customers, private banking and corporate banking.

## INTERNATIONAL RETAIL BANKING

Crédit Agricole is a first-class partner in Europe, mainly in Italy (with 962 branches) and Poland (with 434 branches). It is also present in Greece, Egypt, Morocco, Ukraine and Serbia.

# Corporate and investment banking

An international network in the main areas in Europe, Americas, Asia and Middle East

- Financing activities
- Investment banking
- Capital markets
- Equity brokerage

The Crédit Agricole Group consists of Crédit Agricole S.A. along with all of the Regional Banks and Local Banks, and together they are developing the Universal Customer-Focused Banking model. Its model is based on synergies between retail banks and its associated specialised business lines.